

YOUR WAY TO DIGITAL
TRANSFORMATION
STARTS WITH **ORBIS**

MICROSOFT

ORBIS AND MICROSOFT



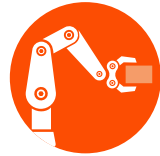
CONSULTING EXPERTISE FROM A SINGLE SOURCE



**SOUND ADVICE &
FORWARD-LOOKING
STRATEGIES**



**SUSTAINABLE
CUSTOMER RELATION-
SHIPS & SUPPORT**



**IN-DEPTH INDUSTRY
KNOWLEDGE THANKS TO
SUCCESSFUL CUSTOMER
PROJECTS**



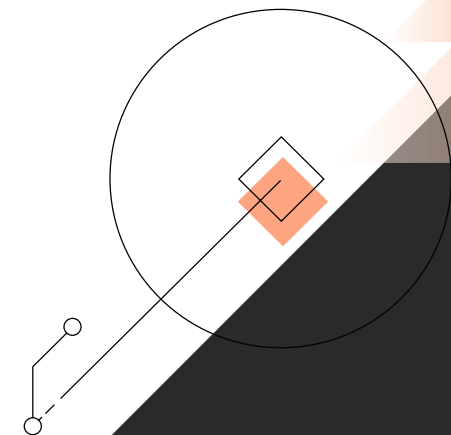
**CUSTOMIZED ORBIS
SOLUTIONS**



**A CERTIFIED MICROSOFT
PARTNER**



**INTERNATIONAL
PROJECT WORK &
A GLOBAL TEAM**



MICROSOFT DYNAMICS 365

Microsoft Dynamics 365 delivers centralized, comprehensive customer profiles in a Microsoft CRM environment. Capture a complete picture of your existing and potential customers across your entire organization with all data, facts and processes. Create a hyperconnected business. The interaction of these aspects leads to major benefits for you where automation, digitalization and optimization of your processes are concerned.



SALES | MARKETING | SERVICE

DYNAMICS 365 SALES: The Microsoft Dynamics CRM solution for sales helps your sales team optimize customer contact, create positive customer experiences, build trust in your brand and support existing and new customers in a more profitable way.

DYNAMICS 365 CUSTOMER INSIGHTS: Digitalize your marketing processes and create deeper customer loyalty, exceptional customer experiences and a personalized and compelling approach through marketing automation. Dynamics 365 Customer Insights (an AI-based customer platform) allows you to bring together customer data from different sources and get a 360 degree view of your customers by creating comprehensive customer profiles.

DYNAMICS 365 SERVICE: Gain a clear competitive advantage through personalized and efficient customer service and high-quality self-service. We are on hand to provide you with comprehensive advice on key areas, including customer service, field service, and remote assist.



MODERN WORK WITH MICROSOFT 365

Desk sharing, hybrid working and similar approaches have resulted in lasting changes to our working world. Digital transformation shows no sign of slowing down. Through Microsoft solutions such as Microsoft 365 or Microsoft Teams, we offer you new possibilities, opportunities and, above all, a comprehensive toolbox for your modern workplace.



OFFICE | SHAREPOINT | TEAMS

Create a reliable digital foundation for your future-ready modern workplace by combining different concepts, **CLOUD SOLUTIONS** and smart add-ons from Microsoft along with custom developments. Thanks to the latest technologies creating a basis for productive working, changing work environments are no longer a problem.

COLLABORATION PLATFORMS like Microsoft Teams or SharePoint deliver a reliable one-stop solution for today's teamwork by combining intuitive chat capabilities with trusted **OFFICE 365 APPLICATIONS** to create an optimal IT landscape for your business.

These tools and applications are available for both desktop and mobile use. Increase the productivity of your employees long-term and make collaboration easier, regardless of time and place.



MICROSOFT POWER PLATFORM

Analyze data, develop solutions strategies, automate workflows and create your own apps and virtual agents for your processes. Microsoft Power Platform, with its low & pro code options, takes you to the next level of analysis.



POWER BI | POWER APPS | POWER AUTOMATE | POWER PAGES | POWER VIRTUAL AGENTS

MICROSOFT POWER BI allows you to maintain an overview and provide all authorized employees with the right key figures. The intelligent cloud solution offers real-time ad-hoc analyses and meaningful dashboards.

MICROSOFT POWER APPS is low code and makes it possible for anyone, including those with no previous experience, to create and release apps quickly and easily, without extensive programming. Give your team the tools they need to start developing apps right away.

MICROSOFT POWER AUTOMATE reduces your workload by increasing automation. Optimize repetitive business processes and tasks to lower your costs and boost efficiency.

MICROSOFT POWER PAGES is a robust and customizable solution designed specifically for creating customer portals. It allows you to create a user-friendly and intuitive customer experience and showcase your brand effectively.

POWER VIRTUAL AGENTS helps you to implement sophisticated bots in the shortest possible time. Conversations, regardless of complexity, language or channel, are no longer an obstacle. The self-learning AI with natural language development ensures the bots constantly improve.



MICROSOFT AZURE CLOUD SERVICES

Infrastructure, data & AI, and app innovation – Microsoft Azure Cloud Services cover it all. From real-time visualization, alert triggering, reporting and analyses, e.g. with Power BI, to preparation of corporate data for the entire team. We use our years of experience in Microsoft Office 365 and Microsoft Dynamics 365 to support you within the Microsoft Azure environment.



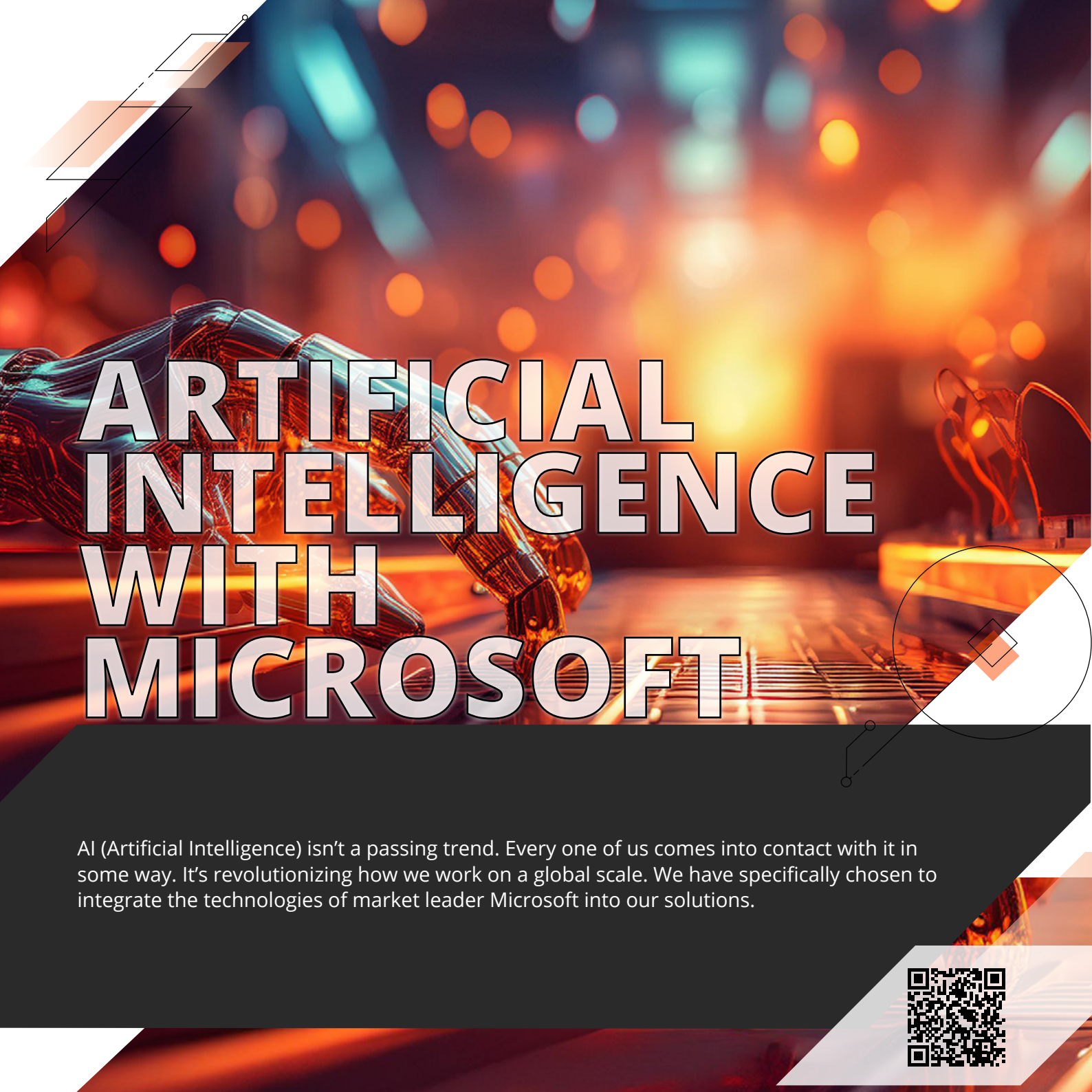
CLOUD PLATFORM | FABRIC

With the help of intelligent cloud services offered by the **MICROSOFT AZURE CLOUD COMPUTING PLATFORM**, we get you and your solutions ready for the cloud age. Drive your company's digital transformation forward.

Easily collect data from any networked device and leverage it to reach conclusions and gain profitable insights. We are here to support you with our extensive experience in Microsoft technologies, whether you want to virtualize your IT environment, implement cross-system business processes or connect local applications and cloud services.

Managing data and devices in an Internet of Things environment is also something we specialize in. We work with our customers to integrate and embed solutions. This combination gives you a particular advantage.

With **MICROSOFT FABRIC**, your entire team can finally work together on the provision, processing and presentation of company data on an engaging platform! Whether it's ETL processes, machine learning models or reporting, Fabric makes it possible.



ARTIFICIAL INTELLIGENCE WITH MICROSOFT

AI (Artificial Intelligence) isn't a passing trend. Every one of us comes into contact with it in some way. It's revolutionizing how we work on a global scale. We have specifically chosen to integrate the technologies of market leader Microsoft into our solutions.



MICROSOFT COPILOT | MICROSOFT AI

By combining large language models (LLMs) and your business data, **MICROSOFT COPILOT** transforms your language into one of the most powerful productivity tools available today. When applied to your business processes, this intelligent real-time support enables you to increase your creativity, effectiveness and productivity.

There are two types of integration: with Biz Apps (Dynamics 365 & Power Platform) and with business chats (calendar data, emails, chats, documents and contacts). User productivity is optimally supported through the takeover of tasks.

MICROSOFT AI includes a variety of tools and services for creating complex models and improving human-machine communication. The platform supports strategic and creative decision-making and increases productivity. Internal and external business processes are simplified and new perspectives are opened up.

YOUR BENEFITS

- perfect basis for your digital strategy
- holistic application lifecycle management
- continuous further development
- new industry trends always in view
- customized IT consulting
- customer-specific consulting
- global reach of ORBIS

ORBIS is **one of the most successful companies in the Microsoft Partner Network worldwide.**



WHAT OUR CUSTOMERS SAY

Triflex

Implementing Microsoft Dynamics 365 and the CRM industry solution from ORBIS is a key step towards an IT architecture without data silos and towards achieving digital processes.

David Bachmaier, Digital Marketing Manager, Triflex GmbH & Co. KG



In ORBIS, we have a partner at our side who provides all services from a single source, from process analysis and consulting through to implementation. A partner who understands applications and processes and who we work with on an equal footing, based on mutual trust. The ORBIS team is also quick to draw our attention to new topics and technologies in the Microsoft environment that promise tangible benefits.

Markus Witzorky, Manager IT Architecture & Digital Product Service – IT Market & Analytics, ZF Friedrichshafen AG



**Hirschvogel
Group**

The cloud CRM offers a lean IT architecture, enables seamless sales processes without system and media disruptions, and impresses with its usability.

Marcel Klein, IT Inhouse Consultant und Project Lead, Hirschvogel Group



MICROSOFT

„STAY ON TRACK“ WITH ORBIS

PLEASE DO NOT HESITATE TO CONTACT US!

ORBIS SE
Nell-Breuning-Allee 3-5
D-66115 Saarbrücken
+49 681 9924-0
info@orbis.de